

92,300 copies hand-delivered by TDG's own distribution team every month

# Media Pack

Hand-delivered, EVERY MONTH to MORE homes in Hampshire and West Sussex than any other magazine

Reaching 230,000 readers



# Why is The Directory Group the best choice?

**The Directory Group** has been established for 17 years, so we know better than anyone how to generate new business for local advertisers.

We help companies win more local business, by offering various targeted and effective advertising options including:

- 8 Monthly Printed Directories, which are hand-delivered by our dedicated distribution team to more homes than any other local publication across the south of Hampshire and West Sussex.
- 2 Quarterly directories which are delivered into 10,000 homes in Chichester and 10,000 homes in Hindhead, Godalming & Grayshott 4 times a year – Spring, Summer, Autumn and Winter.
- Leaflet Distribution Services we can deliver flyers and marketing material with our monthly directories.
- Beautiful South our Luxury Lifestyle Magazine which is targeted and hand-delivered to a local affluent audience.

We are honest, passionate and proactive, we treat every single business as if it were our own, offering the most suitable marketing advice all-round.

We are also proud to be fully engaged with our local community, raising awareness for our three local chosen charities throughout the year. We call this the Care Factor, providing the link between our Customers, Community and Charities.

The community is at the heart of everything we do and we will strive to remain involved in all things local.

### The Directories:

Monthly Printed Copies: 92,300

Readership: 230,000

Quarterly: **20,000** 

Distribution: By our own TDG Teams







Think local. Think passionate. Think The Directory Group.

# Our monthly directories

The Petersfield Directory was established in 2005. Due to popular demand we have since launched new directories across the south of Hampshire and West Sussex, and now offer 8 local publications, reaching 230,000 readers more than any other local publication.



Plus, our free design service gives you the opportunity to shout about your business in the best possible way.

Our directories are hand-delivered through the letterboxes of 92,300 homes by our team of 200 distributors each month, and all deliveries take place over a five-day period, so you know exactly when they will be delivered. Our own distribution manager co-ordinates all of our services

We have worked hard to ensure we have **THE BEST** distribution

service locally, as we have a passion for getting things right first time, every time.

## The directories provide:

- A clever mix of directive and awareness advertising
- A tried and tested method of marketing the companies who advertise with us consistently re-book
- Eye-catching advertising campaigns
- Exciting and informative articles and business features
- A perfect platform to generate great new business

## PLUS... Introducing our new **Quarterly Magazines!**

- Hindhead, Grayshott & Haslemere **Directory Distribution 10,000 homes**
- Chichester Directory Distribution 10,000 homes





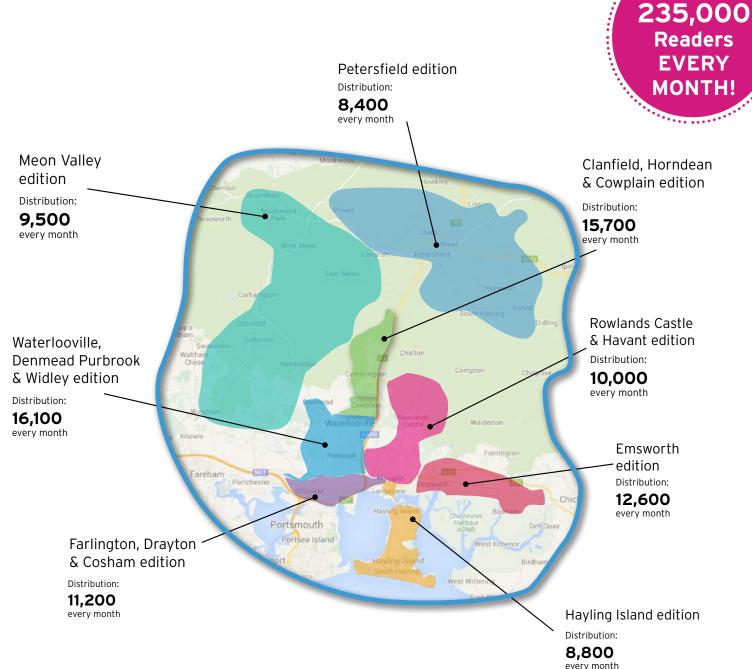
# 8 Directory Area Editions

Delivered through the letterboxes of 92,300 homes and local businesses EVERY MONTH of the year!

We offer 8 different area editions, so you can target specific locations whilst maximising your budget and response! Our monthly publications are hand-delivered at agreed times, by our own TDG distribution teams, and co-ordinated by our Distribution Manager.

For more detailed individual maps please contact our sales team on 01730 260746 or email: sales@thedirectorygroup.co.uk





Reaching



# Delivered to MORE homes in Hampshire & West Sussex than ANY other magazine

### Here is a handy comparison chart to show how many copies of each magazine are printed

Frequency	Editions	Printed Copies	Reaching
Weekly	1 Edition	7,462	Petersfield Post (NP) 230,000
Monthly	1 Edition	8,000	The Village Magazine readers
Bi-Monthly	1 Edition	8,000	The Hayling Trader  of the year
Monthly	1 Edition	12,500	Alresford Forum
Daily	1 Edition	16,369	Southern Daily Echo
Daily	1 Edition	19, 797	The News (NP)
Monthly	2 Editions	25,000	Post Code Publications (NP)
Bi-Monthly	3 Editions	30,000	'Life in Farnham/Haslemere/Petersfield' Magazines
Monthly	6 Editions	30,000	Forget Me Not
10 Months	5 Editions	38,273	Stay Local
Monthly	8 Editions	92,300	The Directory Group



66

The Directory Group since they started 16 years ago, I only advertise with them and get all my work

- Jamie Wells Property Maintenance

through my advert.



happy kitchens

"

"Love working with TDG. Always been a pleasure dealing with Denise and the team, they make you feel valued and part of the family. Ad works really well and a great return on investment"

- Ben Reid, Happy Kitchens



**Property Maintenance** 

"Absolutely Superb well worth the money"

- Kevin Griffin, Guttersnipe Gutter Clearance



guttersnipe

99

"Time and time again The Directory Group

go that extra mile. Design is spot on"

> - Shane Viney, Moss Master Ltd



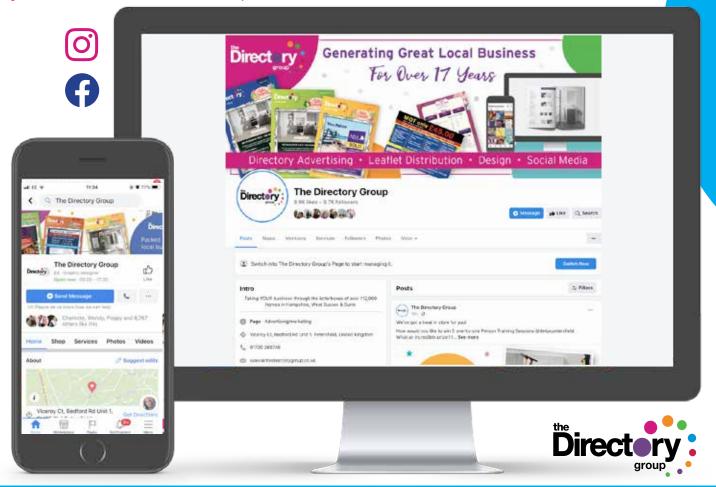
"Print advert and social media look absolutely fantastic.

You guys are great!
I really appreciate it;
your service is **second**to none."

- Mark Gadsen, Gadsen Gardens

# Did you know... we do social media campaigns?

We can promote YOUR business to over 16,900 local followers! Scheduled onto The Directory Group's social media platforms to generate additional enquiries...



£150

Reduced to...

£100

Plus vat per month\*

The perfect opportunity to take your business to a new, online audience.

- · Up to two advert designs and text
- Adverts would be posted on TDG Facebook & Instagram.
- Your posts would go up regularly throughout the week; at prime times.
- Social media management for your own accounts also available, enquire for more details.

# Just say yes and we will do the rest!

\*3 month minimum commitment, monthly payment option available.

# Offering You the Complete LEAFLET DISTRIBUTION SERVICE

We understand that great distribution is a key factor in the response of any marketing material...

That's why we offer the VERY Best Leaflet Distribution Service Locally

#### The **ONLY** local media company to...

- Employ their own 200 Distributors
- Employ a dedicated Distribution Manager
- Offer warehouse facilities to store leaflets and schedule regular drops
- Agree time scales to distribute within

# Have NO FLYERS to distribute? Don't Stress – we can:

- Design the flyer
- 2. Print the flyer
- 3. Store the flyer
- 4. Distribute the flyer

#### We offer 8 Directory Areas to target as listed below:

Petersfield • Clanfield, Horndean & Cowplain • Emsworth Waterlooville, Denmead, Purbrook & Widley • Farlington, Drayton & Cosham Rowlands Castle & Havant • Hayling Island • Meon Valley

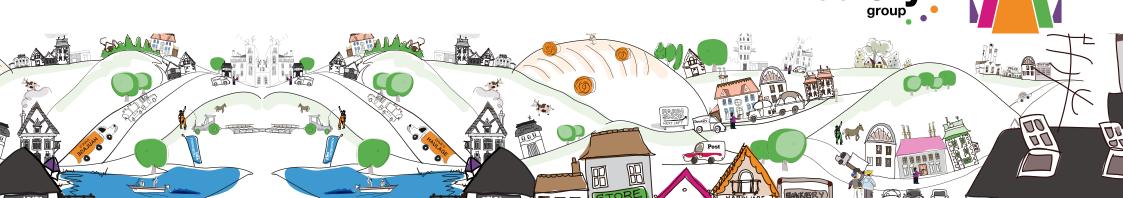
Leaflet Distribution

**Direct** 

#### **PLUS** our Out of Area Distribution Service

We can now distribute your leaflets/menus/brochures in **NON Directory areas** – ie: Midhurst, Alton, Liphook, Guildford, Winchester, Portsmouth... You name the area and we can deliver them!

Contact us for a quotation: 01730 260746 sales@thedirectorygroup.co.uk



"I have developed a great partnership with

The Directory Group, after many years of both advertising in the book and leaflet distribution, it is now the only form of advertising that I useas it really targets our customers and works really well for us."

Graham Parish, Hilltop Garage 99

"Just a quick note to say thank you to all your team very much for all your help with the **leaflets and advertising** for the Easter Fun Day. We had over **1000 people** on the day and raised a bit of money for the charities."

> Simon Butler, The Barn Store

"

We frequently use
The Directory Group for our leaflet drops that show immediate increase in use of Horizon Leisure Centre.
Research has also shown the leaflet drops has increased awareness of the services available at Horizon Leisure Centre.

Lindsey Mchugh, Horizon Leisure Centre 99

"The Directory group offer reliable **targeted**leaflet distribution to our catchment area. I have used other leaflet distributors in the past with mixed results, but with The Directory
Group I have never seen so many responses"

Havant Leisure Centre



"The Directory's leaflet distribution service is excellent - accurate, efficient, and gets results."

- The Petersfield School

# Leaflet Distribution Direct





"

The Directory Group is no ordinary publishing company. They truly care about the success of the businesses that advertise with them and continue to innovate and offer new ways for their customers to promote themselves.

- Bea Solutions Ltd









Think local. Think passionate. Think The Directory Group.



## The Directory Printed Monthly Advertising Rates

Advertising Rates*	Full Page Advert	Half Page Advert	Quarter Page Advert	Half Page Advertorial	Full Page Advertorial	Front Cover	Back Cover	Inside Front Cover
Petersfield	£194	£103	£66	£103	£194	£520	£380	£230
Clanfield, Horndean & Cowplain	£249	£130	£88	£130	£249	£650	£495	£299
Waterlooville, Denmead, Purbrook & Widley	£249	£130	£88	£130	£249	£650	£495	£299
Farlington, Drayton & Cosham	£226	£121	£77	£121	£226	£600	£440	£260
Rowlands Castle & Havant	194	£103	£66	£103	£194	£520	£380	£230
Hayling Island	£194	£103	£66	£103	£194	£520	£380	£230
Emsworth	£226	£121	£77	£121	£226	£600	£440	£260
Meon Valley	£194	£103	£66	£103	£194	£520	£380	£230

over 50% discount bookings**	Full Page Advert	Half Page Advert	Quarter Page Advert	Mini Advert
<b>82,800 homes</b> - Clanfield & Horndean, Cowplain, Waterlooville, Denmead, Purbrook & Widley, Farlington, Drayton & Cosham, Rowlands Castle & Havant, Hayling Island & Emsworth.	£770	£495	£245	£125
<b>92,300 homes</b> - Clanfield & Horndean, Cowplain, Waterlooville, Denmead, Purbrook & Widley, Farlington, Drayton & Cosham, Rowlands Castle & Havant, Hayling Island, Emsworth & Meon Valley.	£900	£580	£300	£150

\*All prices exclude vat. **Full, Half and Quarter page adverts have a 3 month commitment.** Advertorials, and Prime space (Front, Back and Inside Covers) are booked per month. \*\* For discounted bookings you can book for 1 month only or a 3 month period. Prices exclude vat.

Payment options: 14 day terms or monthly terms available (on 6 month bookings or monthly amounts over £225).

Payment methods: Go Cardless - Credit/Debit - BACS.

## Leaflet Distribution rates: £25 per 1000 plus vat

(within our directory area editions.) For leaflet distribution - Minimum distribution of one area applies. Out of area distribution also available with a personalised quotation on request.





# Advertising Rates when booking 8, or 9 areas!!! - Huge Discounts and Huge Coverage!

Over 50% Discount

# We can take your company through the letterboxes of over 92,300 homes EVERY MONTH for only:



You can book for 1 month only - or a 3 month period... we will design your advert free of charge too!!!

## Advertising Specifications & Deadline Dates For printed & Online Editions



#### **Advert Sizes:**

Front Cover

'on page' size (mm) 142(h) x119(w)

Back Cover

trim size (mm) 210(h)x148(w) bleed size (mm) 216(h)x154(w)

Full Page & Inside Front

trim size (mm) 210(h)x148(w) bleed size (mm) 216(h)x154(w)

Half Page Column

> 'on page' size (mm) 191(h) x64(w)

Half Page Horizontal

'on page' size (mm) 92(h)x134(w)

**Quarter Page** 'on page' size (mm) 92(h)x64(w)



Mini Advert 'on page' size (mm) 43(h)x64(w)

We accept PDFs and JPEGs as file formats when supplying adverts to us.

#### 2023 Deadline dates:

**JANUARY 2023 EDITION** 

Artwork/Copy deadline: 10th Dec

**FEBRUARY 2023 EDITION** 

Artwork/Copy deadline: 13th Jan

**MARCH 2023 EDITION** 

Artwork/Copy deadline: 10th Feb

**APRIL 2023 EDITION** 

Artwork/Copy deadline: 17th Mar

**MAY 2023 EDITION** 

Artwork/Copy deadline: 14th Apr

**JUNE 2023 EDITION** 

Artwork/Copy deadline: 12th May

**JULY 2023 EDITION** 

Artwork/Copy deadline: 16th June

**AUGUST 2023 EDITION** 

Artwork/Copy deadline: 14th July

**SEPTEMBER 2023 EDITION** 

Artwork/Copy deadline: 11th Aug

**OCTOBER 2023 EDITION** 

Artwork/Copy deadline: 15th Sept

**NOVEMBER 2023 EDITION** 

Artwork/Copy deadline: 13th Oct

**DECEMBER 2023 EDITION** 

Artwork/Copy deadline: 10th Nov



# BEAUTIFUL SOUTH MAGAZINE

The only local lifestyle complimentary magazine which guarantees distribution direct through the doors of local ABC1 homes

From discovering beauty spots in the heart of the Hampshire countryside to venturing behind the scenes to learn more about local businesses, Beautiful South provides a fresh perspective on local life.

A wealth of in-depth features and interviews explore luxury lifestyle from every angle, encompassing health and beauty, style and interiors, travel inspiration and society events.

Meanwhile, a dedicated men's section – the Gentleman's Notebook – focuses on style inspiration, grooming tips, motoring and the latest innovative gadgets. This diverse content is supported by stunning photography showcasing the South Downs countryside and communities at their beautiful best.

Beautiful South is the perfect platform to place your business before a highly affluent audience, who appreciate quality products, a high standard of service and the finer things in life. Vibrant content, quality coverage, striking design – Beautiful South truly sets the standard.

### **Distribution**









### **Audience Profile**

#### **Beautiful South reaches a highly discerning audience:**

- Majority aged over 45 the demographic that holds the nation's wealth
- Typically own their own home and married/living with a partner
- · Active consumers with a disposable income
- Typically value quality, independent services and goods over the cost of these products alone
- Appreciate the finer aspects of local life events, attractions and locations

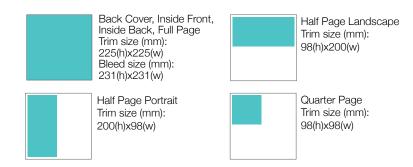


## Advertising Rates, Deadline Dates & Artwork Specifications

# Beautiful South

#### **Advertising Rates**

	1 Issue	4 Issues
Back Cover	£1,500	£4,500
<b>Inside Front Cover</b>	£1,000	£3,000
<b>Inside Back Cover</b>	£1,000	£3,000
Full Page	£800	£2,100
Half Page	£450	£1,600
Quarter Page	£300	£1,000



#### Copy deadline dates 2023

**New Year Edition** 

January – March Copy deadline 15th November 2022 **Spring Edition** 

April – June Copy deadline 5th March 2023 **Summer Edition** 

July – September Copy deadline 5th June 2023 Winter Edition

October – December Copy deadline 5th September 2023

#### **Artwork Requirements**

At Beautiful South we offer a full design service and are here to help see that you get the best possible results from your advertising campaign with us.

- 1. When supplying images or logos, please ensure that the resolution is at least 300dpi (or vector files).
- 2. We can accept the following file formats and types: .PDF .JPEG
- 3. Although we have a vast array of fonts, if you are sending over a document or file that has special font requirements please contact us for advice.
- 4. Complete artwork should be set to CMYK and 300dpi (Lower resolution images may result in a pixilation effect on your artwork).
- 5. Software programs we accept: Adobe Photoshop, Illustrator and InDesign (CS6).

When supplying your advertorial copy:

- 1. A full page advertorial with images needs to be 500 words max.
- 2. A half page advertorial with images needs to be 280 words max.
- 3. If you would like to include images or logos in your advertorial, please supply them as high resolution (300dpi) in any of the following formats and types: .JPEG .PDF